

## ZFS DEAL SHEETS

Industry                      Manufacturing

Purpose                        Management Buy-Out

Business Turnover:       >\$8m

Debt Funding:	Business Debt	\$ 2m
	Home Loans	\$ 2m
	Total Funding	\$ 4m

Highlights:

Value of business used to secure majority of business debt.

Leveraged the experience of existing management team to get bank comfortable with higher starting leverage.

Strong bank relationships allowed access to appropriate bankers capable of executing transaction.

